

**FIG. 1**

200 →

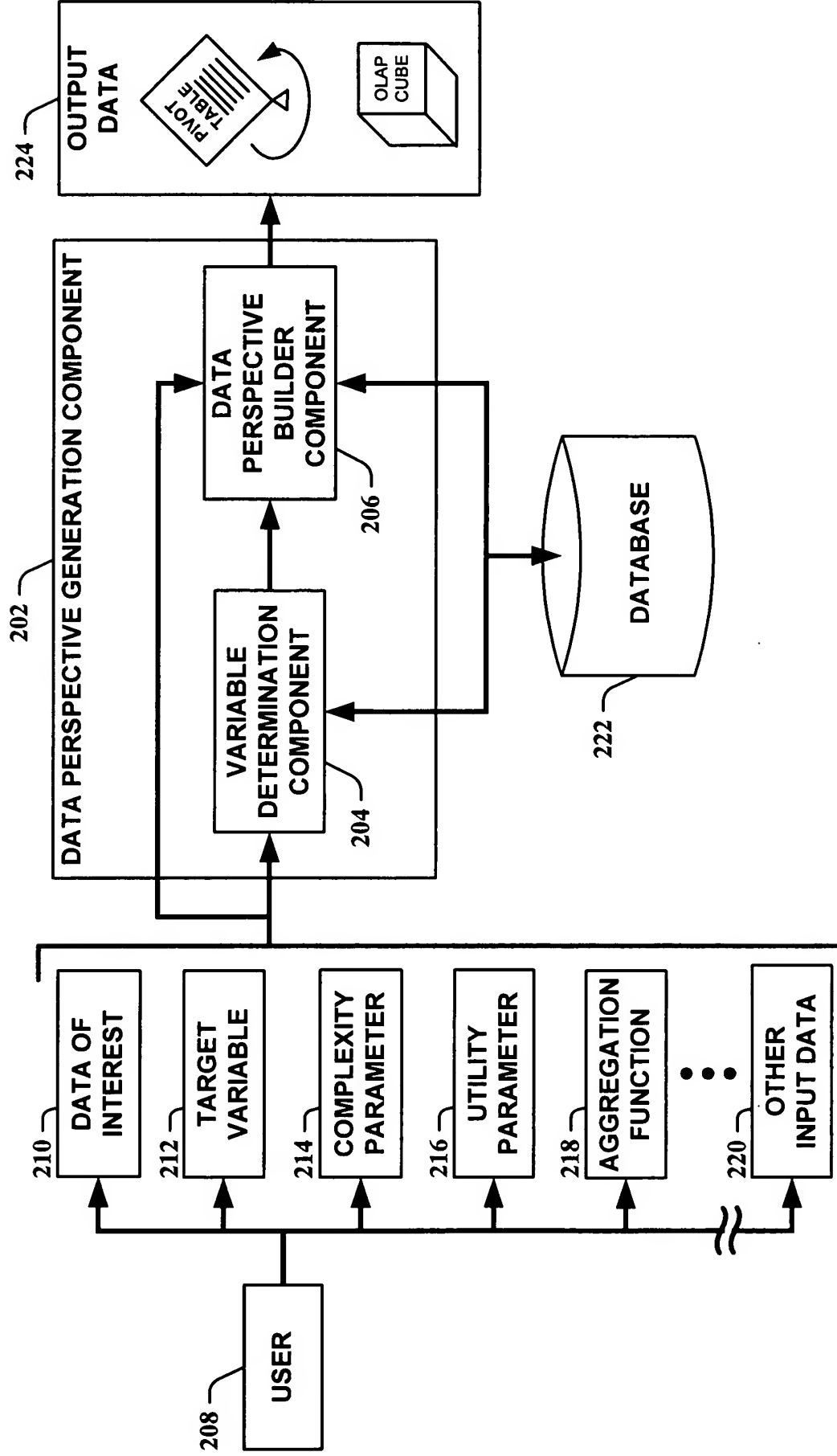


FIG. 2

300 →

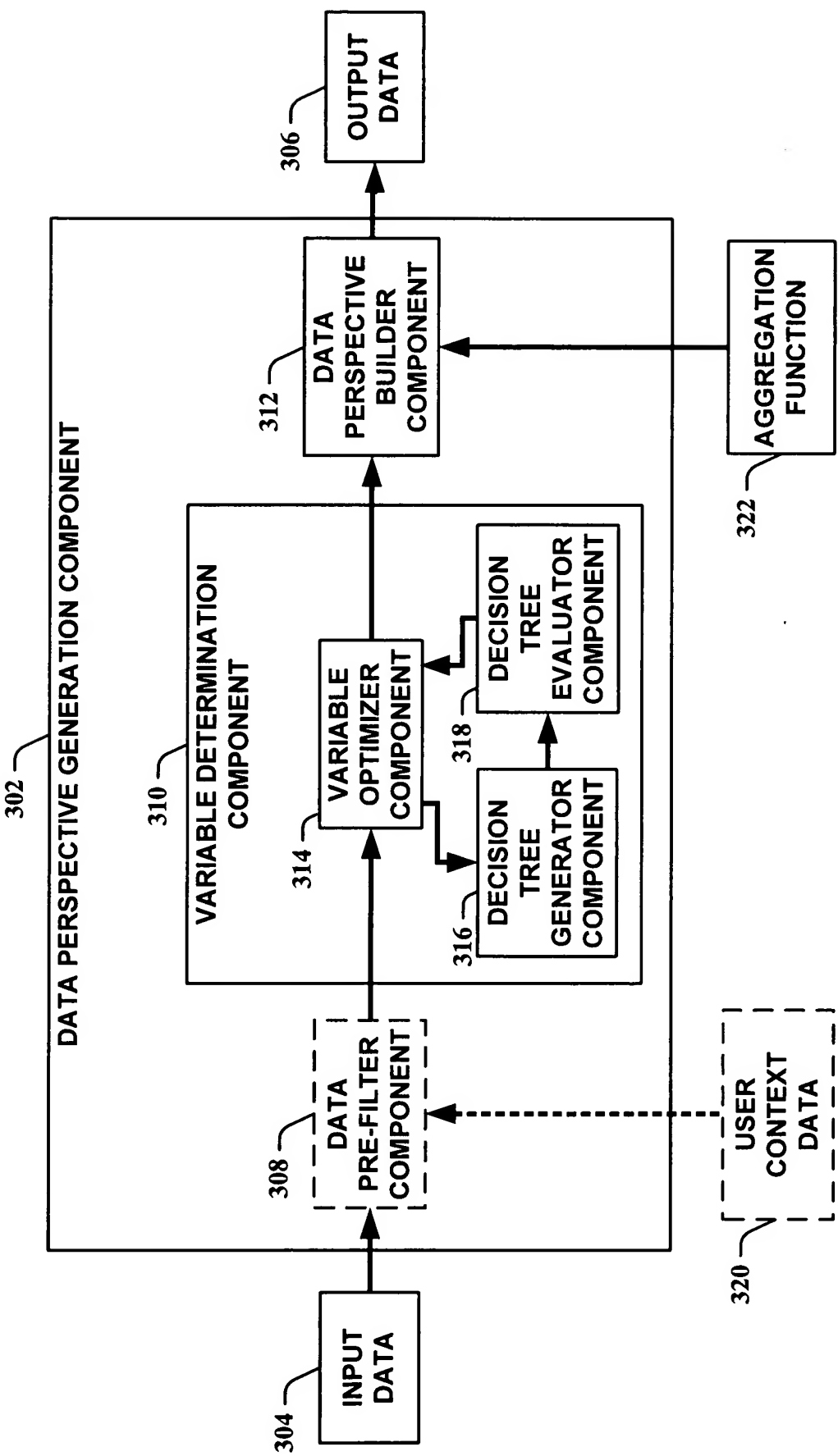


FIG. 3

Region	Representative	Month	Sales
North	Smith	January-03	\$ 512.00
North	Sam	March-03	\$ 200.00
North	Sam	July-03	\$ 100.00
North	Becky	August-03	\$ 800.00
West	Jones	September-03	\$ 1,500.00
West	Noah	October-03	\$ 2,000.00
East	Vin	April-03	\$ 200.00
East	Min	May-03	\$ 100.00
East	Alf	June-03	\$ 800.00
South	Chen	January-03	\$ 800.00
South	Kirk	February-03	\$ 1,500.00

FIG. 4

Sum of Sales	Region				
Representative	East	North	South	West	(blank)
Alf	3100				
Alice			800		
Becky		2800			
Chen			3900		
David			424		
John				1512	
Jones				2700	
Kirk			6300		
Kurt			3800		
Min	1800				1100
Noah				2200	
Sally				2300	
Sam		2100			
Smith		724			
Vin	2812				
(blank)		100			
Grand Total	7712	5724	15224	8712	1100

**FIG. 5**

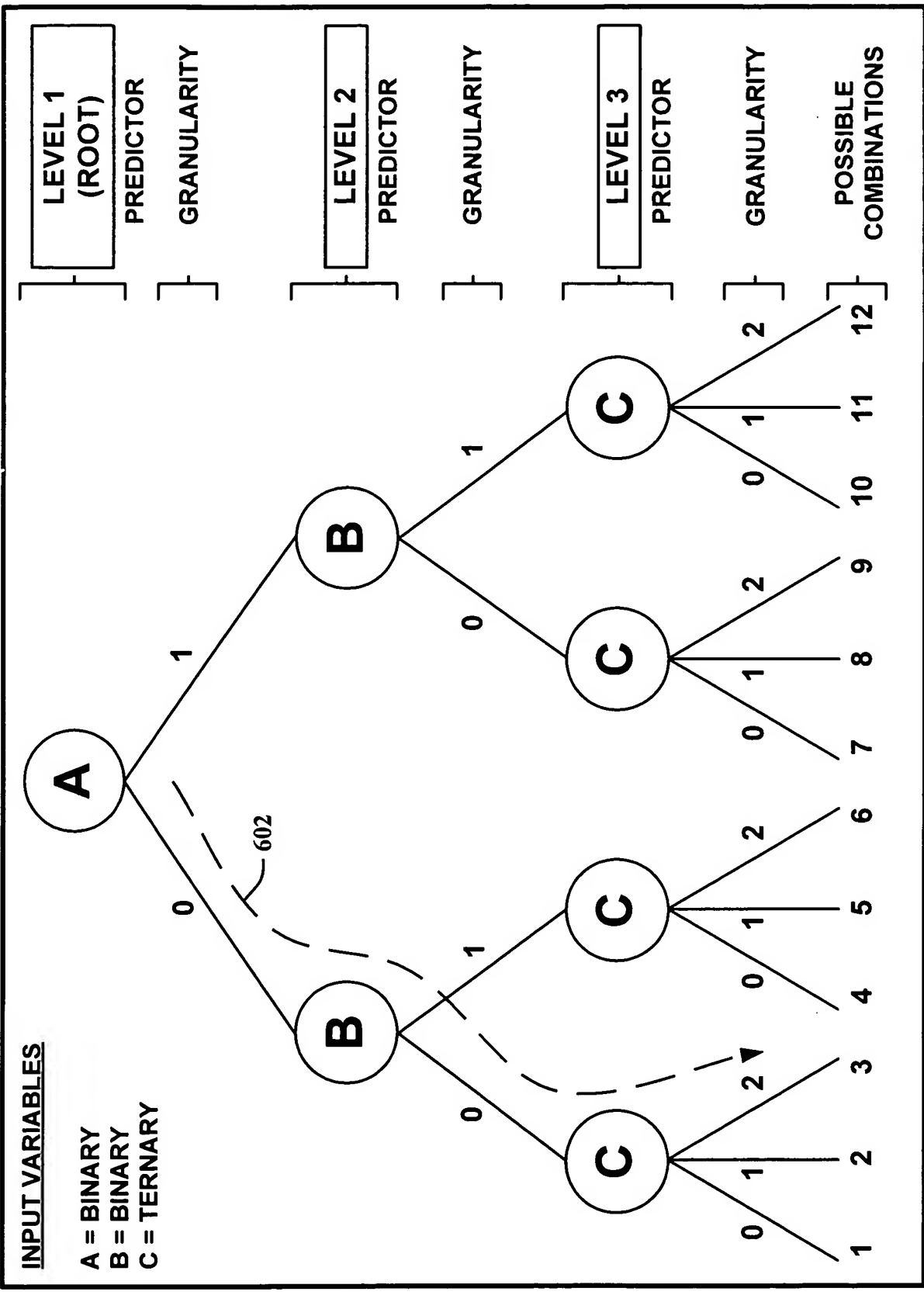


FIG. 6

700 →

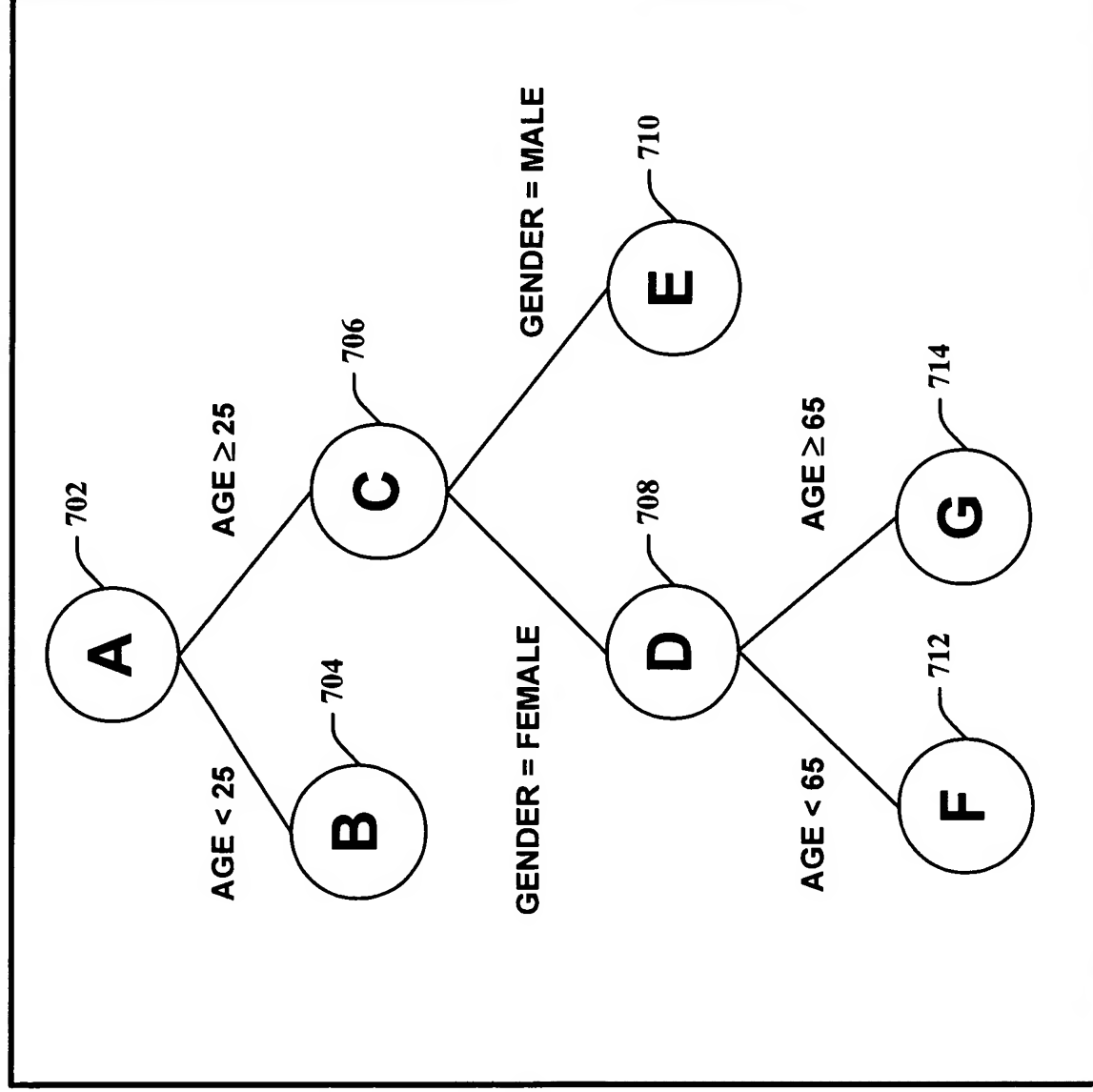
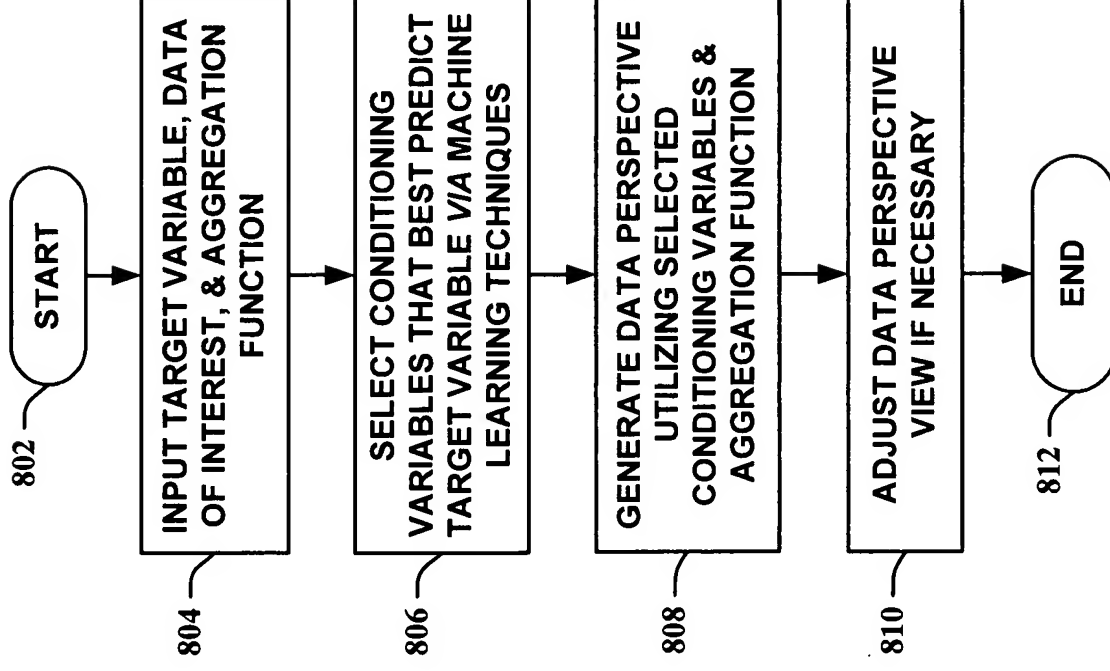
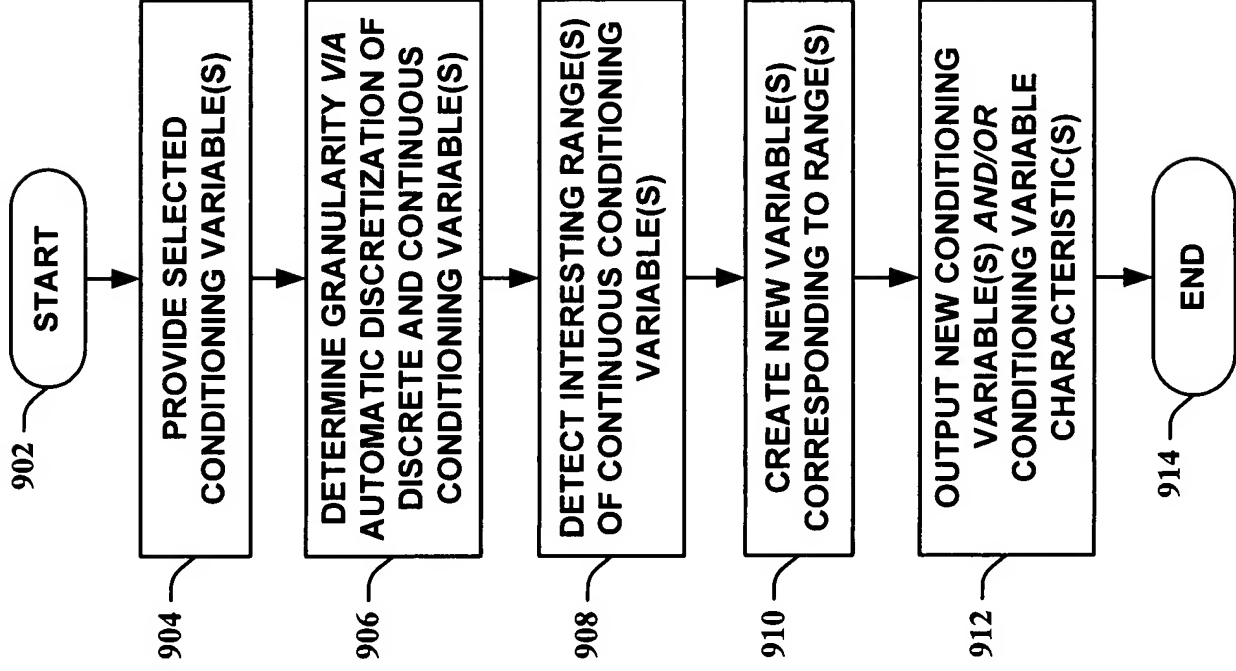


FIG. 7



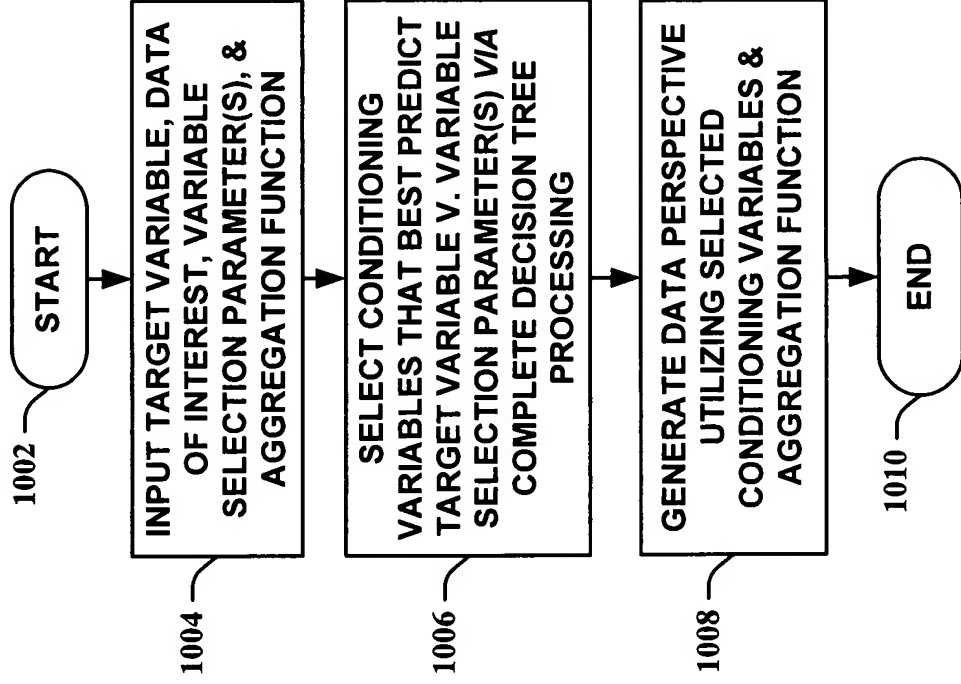
**FIG. 8**





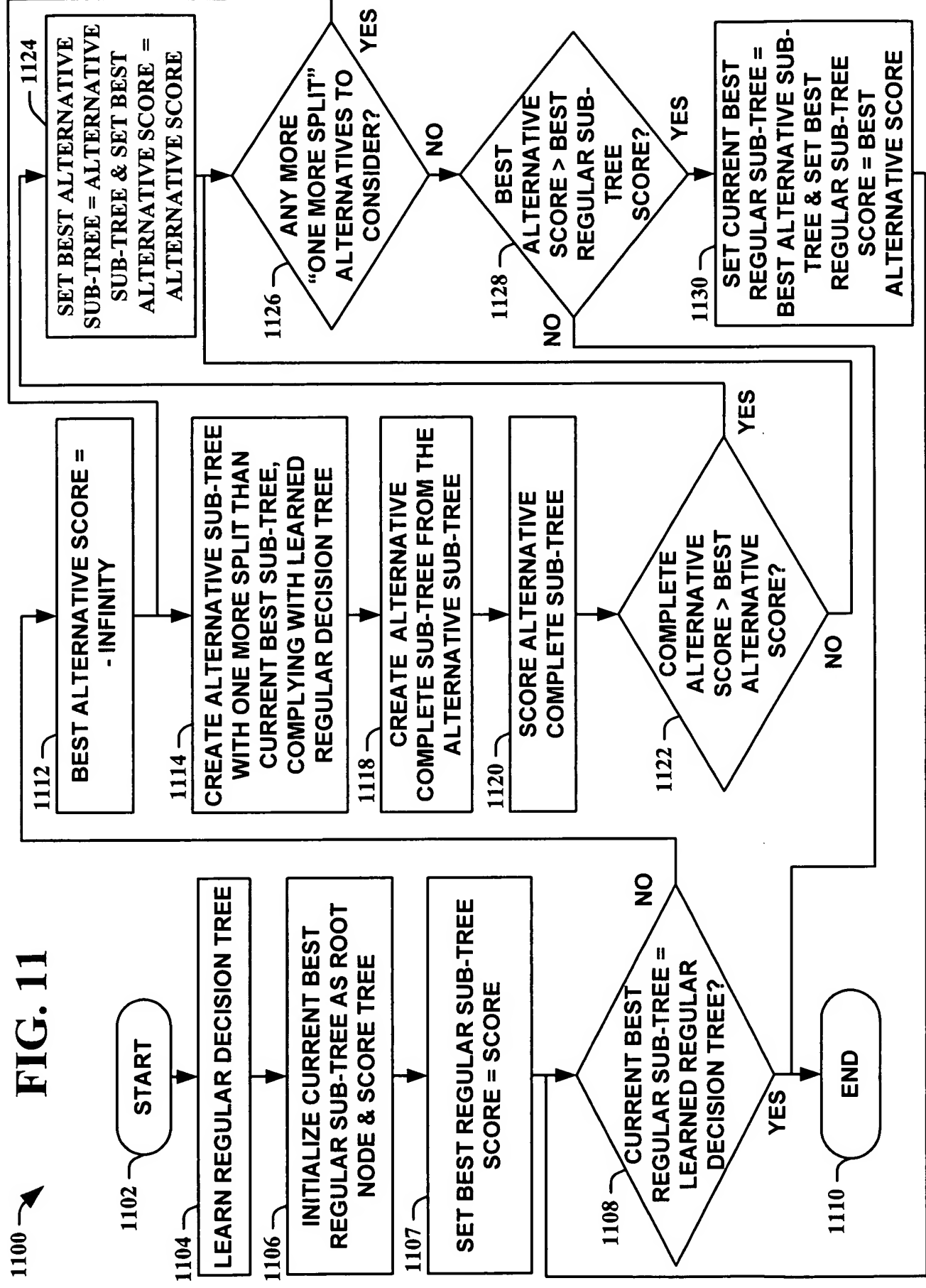
**FIG. 9**

1000 →



**FIG. 10**

1100 → **FIG. 11**



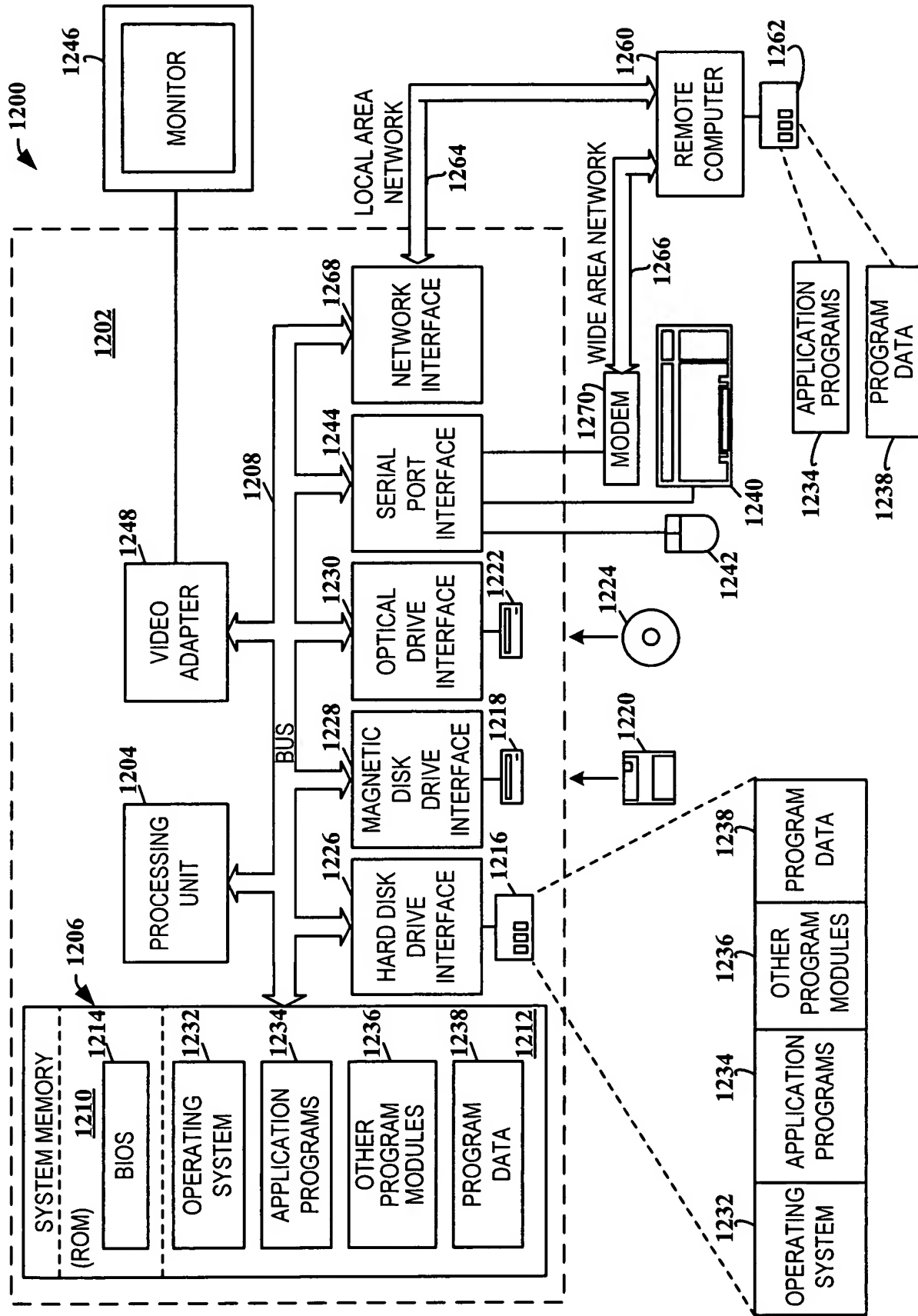


FIG. 12

1300 →

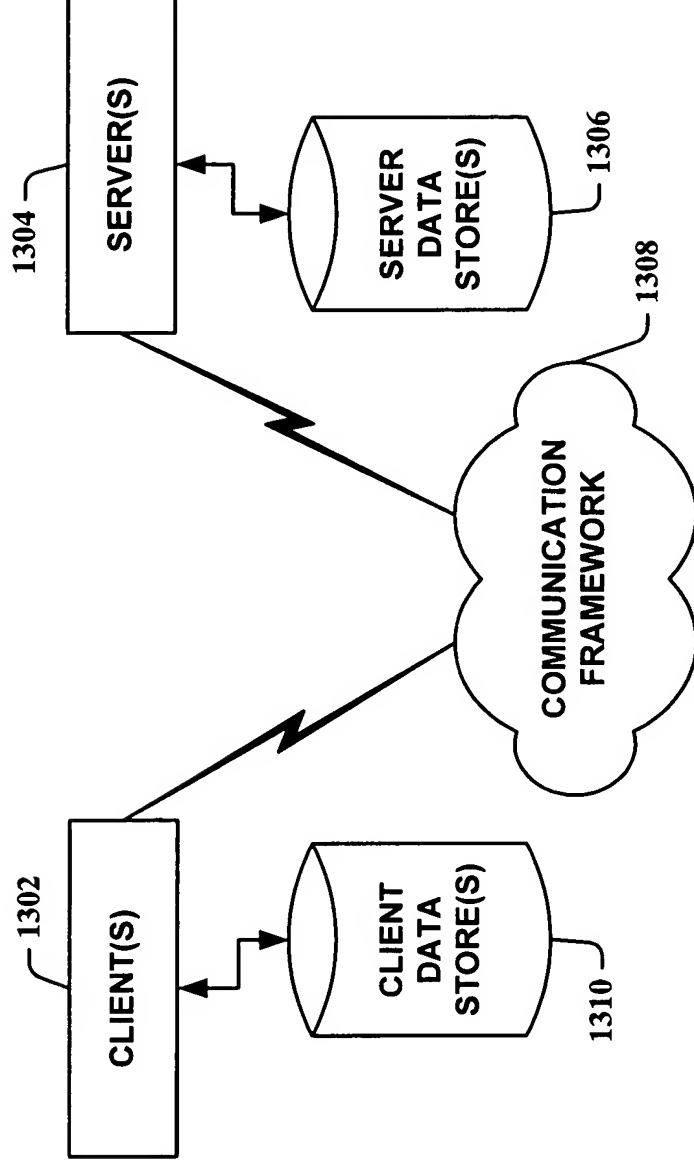


FIG. 13